



ARBOC ANNOUNCES ADDITION OF JEN RODRIGUEZ TO SALES TEAM

Middlebury, IN, USA – January 26, 2018: (TSX: NFI) ARBOC Specialty Vehicles (“ARBOC”), a subsidiary of New Flyer Industries Inc. (“NFI Group”), the largest transit bus and motor coach manufacturer and parts distributor in North America, today announced the addition of Jen Rodriguez to the ARBOC Sales Team.

Jen Rodriguez was appointed to the Regional Sales Manager position at ARBOC, leading low-floor body-on-chassis (“cutaway”) bus manufacturer. Rodriguez is responsible for servicing existing accounts and establishing new customers in the western region of the United States.

Prior to her position with ARBOC, Rodriguez worked in sales and accounting at Glaval and in sales at Forest River’s Class C division. She also carries experience in customer service and purchasing.

“Jen brings a new energy and different perspective to our sales team,” stated Don Roberts, President of ARBOC Specialty Vehicles. “I am confident our dealers and customers will be satisfied with the enthusiasm and proficiency in which she supports their accounts.”

Rodriguez is a motivated individual who enjoys volunteering at animal rescues. Due to her enthusiasm and expertise, ARBOC officials feel she is a great addition to their sales team.

About NFI Group

NFI Group and its subsidiaries comprise the largest bus and motor coach manufacturer and parts distributor in North America, with 32 fabrication, manufacturing, distribution, and service centers located across Canada and the United States and employing nearly 6,000 team members.

NFI Group provides a comprehensive suite of mass transportation solutions under several brands: New Flyer® (heavy-duty transit buses), ARBOC® (low-floor cutaway and medium-duty buses), MCI® (motor coaches), and NFI Parts™ (bus and coach parts, support, and service). NFI Group’s vehicles incorporate the widest range of drive systems available ranging from clean diesel, natural gas, diesel-electric hybrid, trolley-electric, battery-electric and fuel cell.

- New Flyer is North America's heavy-duty transit bus leader and offers the most advanced product line under the Xcelsior® and Xcelsior CHARGE™ brands. New Flyer actively supports over 44,000 heavy-duty transit buses (New Flyer, NABI, and Orion) currently in service, of which 6,400 are powered by electric and battery propulsion.
- ARBOC is North America’s low-floor, body-on-chassis (“cutaway”) bus leader serving transit, paratransit, and shuttle applications. With more than 2,500 buses in service, ARBOC leads the low-floor cutaway bus market providing unsurpassed passenger

accessibility and comfort over traditional high-floor cutaway vehicles. ARBOC also offers a medium-duty bus for transit and shuttle applications.

- Motor Coach Industries is North America's motor coach leader offering the J-Series, the industry's best-selling intercity coach for 11 consecutive years, and the D-Series, the industry's best-selling motor coach line in North American history. MCI actively supports over 28,000 coaches currently in service.
- NFI Parts is North America's most comprehensive parts organization, providing replacement parts, technical publications, training, service, and support for NFI Group's bus and motor coach product lines.

Further information is available at www.newflyer.com, www.arbocsv.com, and www.mcicoach.com. The common shares of NFI Group are traded on the Toronto Stock Exchange under the symbol NFI.

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